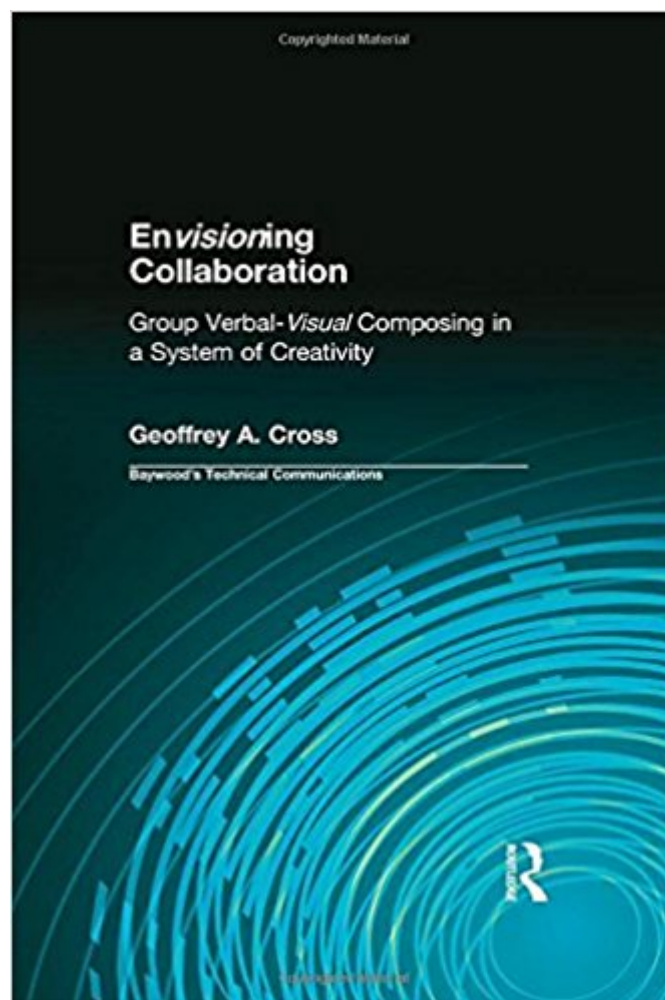




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Envisioning Collaboration: Group Verbal-visual Composing In A System Of Creativity (Baywood's Technical Communications)



Synopsis

The dissemination of desktop publishing and web authoring software has allowed nearly everyone in industrialized countries to combine verbal and visual symbols into text. Serious multimodal projects often demand extensive teamwork, especially in the workplace. But how can collaboration engaging such different traditions of expression be conducted effectively? To address this question, *Envisioning Collaboration* traces the composing processes of expert graphic artists and writers preparing advertising campaigns to retain a vital national account. It examines the influences on individual and dyadic composing processes of what Csikszentmihalyi terms "the domain," in this case the disciplinary knowledge of advertising, and "the field," in this case the surrounding economic conditions and client, vendor, customer, and agency executive gatekeepers. Based on a 460-hour participant-observation and intensive computerized data analysis, *Envisioning Collaboration* is the first book to meticulously examine collaborative creative processes at an award-winning advertising agency, including audience analysis, branding, collaborative "moves," power and conflict management, uses of humor, degree of mindfulness, and effectiveness. The findings indicate the role of concepts in generating common texts by artists and writers, the role of the visual in individuals' composing, verbal-visual rhetorical elements in processes and products, and which verbal-visual techniques were most generative. Findings are related to pertinent research in technical and business writing, rhetoric and composition, and some key research in visual design, communication, advertising, neurolinguistics, management, and psychology. The book concludes with a pedagogical/training unit incorporating "gateway activities" for effective verbal-visual composition and collaboration.

Book Information

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Customer Reviews

Envisioning Collaboration is a superb ethnographic study of how writers and artists work together in an advertising agency to create highly persuasive messages in words and images. Because advertising entails intense visual/verbal collaboration, it is a unique laboratory in which to study how word and image coalesce rhetorically. Meticulously researched and vividly written, Geoffrey Cross's text greatly expands our understanding of multi-modal collaboration and is likely to make a major contribution to the fields of visual rhetoric, design studies, and professional communication.

--Charles Kostelnick, Professor and Chair, English Department Iowa State University
The creativity of artists and writers is typically limited to the sphere of either visual symbols or verbal symbols.

Here, Geoffrey Cross examines the fascinating collaboration of graphic artists and writers in the composition of advertising campaigns. His meticulous observations of individual and dyadic composing processes unveil the melding of verbal and visual modes of thought in the creation of award-winning advertising. Envisioning Collaboration offers a significant case study in a domain of considerable economic clout that will interest all students of human creativity. --Ronald T. Kellogg, Professor, Department of Psychology, Saint Louis University

Geoffrey A. Cross, Professor of English at the University of Louisville, received the National Council of Teachers of English/Association for Teachers of Technical Writing 1995 Best Book in Scientific or Technical Communication Award for his ethnography *Collaboration and Conflict* (Hampton Press, 1994), and the Association for Business Communication Outstanding Researcher Award in 1997. His second ethnographic study of collaborative writing, *Forming the Collective Mind* (Hampton Press, 2001), received both The Association for Business Communication Distinguished Publication Award and the NCTE/ATTW 2002 Best Book in Technical or Scientific Communication Award. In 2005, he won the Outstanding Scholarship, Research, and Creative Activity Award in Humanities from the College of Arts and Sciences, University of Louisville. His research articles have appeared in several edited collections, including *Landmark Essays on Bakhtin and Writing*, and in journals including the *Journal of Technical Writing & Communication*, *Journal of Business and Technical Communication*, *Journal of Business Communication*, *Computers and Composition*, *Across the Disciplines* and *Research in the Teaching of English*.

One mind can be bright, many can be brilliant. "Envisioning Collaboration: Group, Verbal-Visual, Composing, in a System of Creativity" discusses collaboration and how more than ever, collaboration is easier to do and can prove quite useful and profitable. Looking at the many brands of collaboration, ranging from business, marketing, web design, art, and many other avenues. Stating that collaboration allows understanding from all on many levels of the process, "Envisioning Collaboration" is a must for any individual in a situation where the sum of creativity is greater than the parts.

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